



THE
TAYLOR MADE
GROUP™

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FOR IMMEDIATE RELEASE

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TAYLOR MADE GROUP APPOINTS DEREMA GROUP TO REPRESENT AMERITEX FABRIC PRODUCTS

GLOVERSVILLE, N.Y. – Oct. 17, 2011 – Ameritex Fabric Systems today announced a new agreement with the Derema Group to serve as OEM sales representative for its brand of fabric products and boat covers.

“The appointment of Derema will greatly enhance our ability to service the needs of our customers across our full fabric product line, putting more great representatives in more places on a daily basis,” said Don Zirkelbach, President of Ameritex Fabric Systems.

“In addition to the Ameritex OEM business agreement, we are also pleased to announce that we are expanding Derema’s current support for Taylor Made Products aftermarket sales into the Southeast territory. These two developments build on the outstanding relationship we have with the Derema Group,” said Andy Jobbins, President and Chief Operating Officer of Taylor Made Group.

“We look forward to working with the great team at Ameritex and Taylor Made to bring to the OEM market exciting new ground-breaking products, such as their new innovative four-in-one boat cover, Cover-1™. We are thrilled to be able to expand our relationship with a company like Taylor, who we have shared so many past successes with over the last 15 years and see Ameritex as a natural extension of that great partnership,” said Chris de Recat, President of Derema Group.

About Derema Group

Headquartered in West Chester, Pa., Derema Group (www.derema.com) services all customer channels including retail chains, OEM, distribution and dealer. Through innovative

sales and marketing programs, the company has consistently outpaced other sales growth in the base territories. Utilizing brand enhancement programs that create demand for product at both consumer and dealer level, Derema Group understands the dynamics of the successful sale of the products in each corresponding market channel.

About Ameritex Fabric Systems

A member of Taylor Made Group, LLC, Ameritex Fabric Systems (www.ameritexfabrics.com) is based in Bradenton, Fla. and is the fabric engineering and manufacturing arm for Taylor Made Systems. Ameritex is a leading supplier of highly engineered fabric solutions for OEM boat manufacturers and the automotive industry.

About Taylor Made Systems

A member of Taylor Made Group, LLC, Taylor Made Systems (www.taylormadesystems.com) is based in Gloversville, N.Y. Together with its partner companies, Trend Marine Products Limited and Water Bonnet, Taylor Made Systems is the world's largest manufacturer of marine glazing systems and the acknowledged leader in framed-glass windshield technology for powerboats. Other marine product lines include manual and power-actuated doors, roofs, window systems, hatches and portlights. The company also supplies glass products for a variety of agricultural, construction, mass transit and emergency vehicle applications.

About Taylor Made Products

Taylor Made Products (www.taylormadeproducts.com), a member of the Taylor Made Group, LLC, is one of the largest and most innovative suppliers of marine aftermarket products, including buoys, fenders, boat covers, bimini tops, dock products, flags, pennants and hardware.

About Taylor Made Group

Headquartered in Gloversville, N.Y., Taylor Made Group, LLC (www.taylormadegroup.com) has more than 100 years of experience as one of the recreational marine industry's largest, most diversified suppliers to boatbuilders and the aftermarket. The Taylor Made Group includes Taylor Made Products, Taylor Made Systems, Taylor Made Glass Systems, Ameritex Fabric Systems, Trend Marine Products Limited, Taylor Made Glass & Systems Limited, Taylor Made Systems Pacific, Water Bonnet and Taylorbrite. The Group operates 11 facilities in the United States, the Republic of Ireland, the United Kingdom, Australia, New Zealand and Mexico.